

Sales Volume March (in Ton)



Semen Indonesia Group

	February			March			Year to Date		
	2018	2017	Chg (%)	2018	2017	Chg (%)	2018	2017	Chg (%)
Domestic	1,835,118	1,919,138	(4.4)	2,067,506	2,077,613	(0.5)	6,192,555	6,115,418	1.3
Export	106,629	74,701	42.7	288,845	272,973	5.8	597,889	412,702	44.9
Total	1,941,747	1,993,839	(2.6)	2,356,351	2,350,586	0.2	6,790,444	6,528,120	4.0
TLCC									
- Domestic	63,009	112,390	(43.9)	146,538	189,910	(22.8)	358,120	407,862	(12.2)
- Export	34,433	74,171	(53.6)	56,791	48,480	17.1	236,004	240,813	(2.0)
Total Group	2,039,189	2,180,400	(6.5)	2,559,680	2,588,976	(1.1)	7,384,568	7,176,795	2.9

Industry - Domestic

AREA	FEBRUARY			MARCH			YEAR TO DATE		
	2018	2017	(%)	2018	2017	(%)	2018	2017	(%)
JAKARTA	382,990	357,876	7.0	400,467	396,875	0.9	1,213,489	1,143,972	6.1
BANTEN	237,460	219,219	8.3	249,281	249,285	(0.0)	763,087	722,185	5.7
WEST JAVA	678,911	646,478	5.0	761,999	699,361	9.0	2,282,815	2,083,886	9.5
CENTRAL JAVA	593,102	540,852	9.7	717,968	623,579	15.1	2,099,477	1,843,498	13.9
YOGYAKARTA	79,014	72,171	9.5	80,686	88,284	(8.6)	246,133	248,917	(1.1)
EAST JAVA	682,334	680,996	0.2	727,523	758,736	(4.1)	2,182,135	2,236,617	(2.4)
TOTAL JAVA	2,653,810	2,517,592	5.4	2,937,925	2,816,120	4.3	8,787,135	8,279,075	6.1
SUMATRA	1,059,445	981,729	7.9	1,156,632	1,062,905	8.8	3,433,522	3,073,441	11.7
KALIMANTAN	343,952	295,883	16.2	334,500	312,515	7.0	1,028,905	922,951	11.5
SULAWESI	380,932	369,213	3.2	406,794	401,392	1.3	1,271,445	1,200,046	5.9
NUSA TENGGARA	251,811	270,079	(6.8)	253,682	291,804	(13.1)	793,073	873,417	(9.2)
MALUKU & IRIAN J	131,311	120,156	9.3	115,319	143,051	(19.4)	407,782	405,798	0.5
TOTAL INDONESIA	4,821,262	4,554,653	5.9	5,204,852	5,027,788	3.5	15,721,861	14,754,727	6.6
EXPORT SEMEN	68,228	79,001	(13.6)	70,512	111,245	(36.6)	209,069	249,271	(16.1)
EXPORT KLINKER	105,522	6,201	1,601.7	218,333	55,201	295.5	492,562	141,457	248.2
TOTAL EXPORT	173,750	85,202	103.9	288,845	166,446	73.5	701,630	390,728	79.6
GRAND TOTAL	4,995,012	4,639,855	7.7	5,493,697	5,194,234	5.8	16,423,492	15,145,455	8.4

source: company data, Indonesia Cement Association