

**Semen Indonesia Group - Sales Volume (in Ton)**

DESCRIPTION	JANUARY - DECEMBER			JANUARY		
	2017	2016	+(%)	2018	2017	+(%)
<b>TOTAL DOMESTIC</b>	<b>27.091.728</b>	<b>25.682.143</b>	<b>5,5</b>	<b>2.289.931</b>	<b>2.118.667</b>	<b>8,1</b>
<b>TOTAL EXPORT</b>	<b>1.870.862</b>	<b>599.510</b>	<b>212,1</b>	<b>202.415</b>	<b>65.027</b>	<b>211,3</b>
<b>TOTAL VOLUME</b>	<b>28.962.590</b>	<b>26.281.653</b>	<b>10,2</b>	<b>2.492.346</b>	<b>2.183.694</b>	<b>14,1</b>

**Domestic Sales Volume (in Ton)**

AREA	JANUARY - DECEMBER			JANUARY		
	2017	2016	+(%)	2018	2017	+(%)
JAKARTA	4.896.522	4.697.476	4,2	430.032	389.221	10,5
BANTEN	3.187.518	2.909.672	9,5	276.346	253.681	8,9
WEST JAVA	9.618.501	8.632.965	11,4	841.904	738.046	14,1
CENTRAL JAVA	9.124.701	7.794.165	17,1	788.407	679.067	16,1
YOGYAKARTA	1.095.902	981.025	11,7	86.433	88.461	(2,3)
EAST JAVA	9.541.341	8.445.235	13,0	772.279	796.886	(3,1)
<b>TOTAL JAVA</b>	<b>37.464.484</b>	<b>33.460.539</b>	<b>12,0</b>	<b>3.195.400</b>	<b>2.945.363</b>	<b>8,5</b>
SUMATRA	14.190.905	13.525.775	4,9	1.217.444	1.028.807	18,3
KALIMANTAN	4.121.034	4.196.281	(1,8)	350.453	314.553	11,4
SULAWESI	5.320.725	5.441.824	(2,2)	483.719	429.441	12,6
NUSA TENGGARA	3.729.849	3.534.351	5,5	287.580	311.533	(7,7)
MALUKU & PAPUA	1.522.947	1.480.521	2,9	161.152	142.591	13,0
<b>TOTAL INDONESIA</b>	<b>66.349.944</b>	<b>61.639.293</b>	<b>7,6</b>	<b>5.695.748</b>	<b>5.172.287</b>	<b>10,1</b>
EXPORT SEMEN	1.130.992	528.988	113,8	70.328	59.025	19,2
EXPORT KLINKER	1.797.792	1.074.487	67,3	168.706	80.055	110,7
<b>TOTAL EXPORT</b>	<b>2.928.784</b>	<b>1.603.475</b>	<b>82,7</b>	<b>239.035</b>	<b>139.080</b>	<b>71,9</b>
<b>GRAND TOTAL</b>	<b>69.278.728</b>	<b>63.242.768</b>	<b>9,5</b>	<b>5.934.783</b>	<b>5.311.367</b>	<b>11,7</b>

*source: company data, Indonesia Cement Association*