

SEMEN INDONESIA SALES VOLUME (IN TONS)

DESCRIPTION	JANUARY - NOVEMBER			DECEMBER			JANUARY - DECEMBER		
	2013	2012	+ (%)	2013	2012	+ (%)	2013	2012	+ (%)
DOMESTIC :									
SEMEN INDONESIA	12,015,958	10,328,517	16.3	1,223,294	1,070,235	14.3	13,239,252	11,398,751	16.1
SEMEN PADANG	6,298,093	5,944,672	5.9	629,397	622,751	1.1	6,927,490	6,567,423	5.5
SEMEN TONASA	4,781,108	4,083,087	17.1	501,863	428,183	17.2	5,282,971	4,511,270	17.1
TOTAL DOMESTIC	23,095,160	20,356,276	13.5	2,354,554	2,121,169	11.0	25,449,714	22,477,445	13.2
EXPORT :									
SEMEN INDONESIA	-	-	-	-	-	-	-	-	-
SEMEN PADANG	77,785	3,838	1,926.7	-	-	-	77,785	3,838	1,926.7
SEMEN TONASA	239,771	69,108	247.0	11,200	4,000	180.0	250,971	73,108	243.3
TOTAL EXPORT	317,556	72,946	335.3	11,200	4,000	180.0	328,756	76,946	327.3
TOTAL :									
SEMEN INDONESIA	12,015,958	10,328,517	16.3	1,223,294	1,070,235	14.3	13,239,252	11,398,751	16.1
SEMEN PADANG	6,375,878	5,948,510	7.2	629,397	622,751	1.1	7,005,275	6,571,261	6.6
SEMEN TONASA	5,020,879	4,152,195	20.9	513,063	432,183	18.7	5,533,942	4,584,378	20.7
TOTAL VOLUME	23,412,716	20,429,222	14.6	2,365,754	2,125,169	11.3	25,778,470	22,554,391	14.3

CEMENT CONSUMPTION (IN TONS)

AREA	JANUARY - NOVEMBER			DECEMBER			JANUARY - DECEMBER		
	2013	2012	+ (%)	2013	2012	+ (%)	2013	2012	+ (%)
JAKARTA	4,874,570	4,618,989	5.5	505,197	474,528	6.5	5,379,767	5,093,517	5.6
BANTEN	3,145,866	2,902,347	8.4	328,726	284,029	15.7	3,474,592	3,186,377	9.0
WEST JAVA	7,806,852	7,402,019	5.5	808,309	743,866	8.7	8,615,161	8,145,885	5.8
CENTRAL JAVA	6,230,001	5,628,201	10.7	618,259	530,488	16.5	6,848,260	6,158,689	11.2
YOGYAKARTA	892,129	753,396	18.4	94,028	75,947	23.8	986,157	829,343	18.9
EAST JAVA	6,711,738	6,319,985	6.2	688,629	644,546	6.8	7,400,367	6,964,532	6.3
TOTAL JAVA	29,661,156	27,624,937	7.4	3,043,148	2,753,405	10.5	32,704,304	30,378,342	7.7
SUMATRA	11,080,958	10,868,295	2.0	1,101,658	1,140,301	(3.4)	12,182,616	12,008,597	1.4
KALIMANTAN	3,980,800	3,694,290	7.8	407,198	383,524	6.2	4,387,998	4,077,814	7.6
SULAWESI	3,876,790	3,717,612	4.3	396,976	393,810	0.8	4,273,766	4,111,423	3.9
NUSA TENGGARA	3,033,322	2,848,126	6.5	221,937	316,157	(29.8)	3,255,259	3,164,283	2.9
MALUKU & IRIAN J.	1,091,160	1,099,775	(0.8)	109,933	124,175	(11.5)	1,201,093	1,223,950	(1.9)
TOTAL INDONESIA	52,724,187	49,853,035	5.8	5,280,850	5,111,372	3.3	58,005,037	54,964,407	5.5
EXPORT SEMEN	164,818	111,261	48.1	13,600	4,000	240.0	178,418	115,261	54.8
EXPORT CLINKER	396,934	100,416	295.3	-	-	-	396,934	100,416	295.3
TOTAL EXPORT	561,752	211,677	165.4	13,600	4,000	240.0	575,352	215,677	166.8
GRAND TOTAL	53,285,938	50,064,713	6.4	5,294,450	5,115,372	3.5	58,580,388	55,180,084	6.2

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