

SEMEN GRESIK GROUP SALES VOLUME (IN TONS)

| DESCRIPTION | JANUARY - AUGUST | | | SEPTEMBER | | | JANUARY - SEPTEMBER | | |
|-----------------------|-------------------|-------------------|---------------|------------------|------------------|---------------|---------------------|-------------------|---------------|
| | 2012 | 2011 | + (%) | 2012 | 2011 | + (%) | 2012 | 2011 | + (%) |
| DOMESTIC : | | | | | | | | | |
| GRESIK | 6,973,948 | 6,273,907 | 11.2 | 1,109,534 | 812,226 | 36.6 | 8,083,482 | 7,086,133 | 14.1 |
| PADANG | 4,124,755 | 3,650,551 | 13.0 | 605,461 | 477,033 | 26.9 | 4,730,216 | 4,127,584 | 14.6 |
| TONASA | 2,726,460 | 2,432,723 | 12.1 | 415,989 | 336,181 | 23.7 | 3,142,449 | 2,768,904 | 13.5 |
| TOTAL DOMESTIC | 13,825,163 | 12,357,181 | 11.9 | 2,130,984 | 1,625,440 | 31.1 | 15,956,147 | 13,982,621 | 14.1 |
| EXPORT : | | | | | | | | | |
| GRESIK | - | - | - | - | - | - | - | - | - |
| PADANG | 3,838 | 23,397 | (83.6) | - | 1,481 | (100.0) | 3,838 | 24,878 | (84.6) |
| TONASA | 36,630 | 47,726 | (23.2) | 5,478 | 37,730 | (85.5) | 42,108 | 85,456 | (50.7) |
| TOTAL EXPORT | 40,468 | 71,123 | (43.1) | 5,478 | 39,211 | (86.0) | 45,946 | 110,334 | (58.4) |
| TOTAL : | | | | | | | | | |
| GRESIK | 6,973,948 | 6,273,907 | 11.2 | 1,109,534 | 812,226 | 36.6 | 8,083,482 | 7,086,133 | 14.1 |
| PADANG | 4,128,593 | 3,673,948 | 12.4 | 605,461 | 478,514 | 26.5 | 4,734,054 | 4,152,462 | 14.0 |
| TONASA | 2,763,090 | 2,480,449 | 11.4 | 421,467 | 373,911 | 12.7 | 3,184,557 | 2,854,360 | 11.6 |
| TOTAL VOLUME | 13,865,631 | 12,428,304 | 11.6 | 2,136,462 | 1,664,651 | 28.3 | 16,002,093 | 14,092,955 | 13.5 |

CEMENT CONSUMPTION (IN TONS)

| AREA | JANUARY - AUGUST | | | SEPTEMBER | | | JANUARY - SEPTEMBER | | |
|------------------------|-------------------|-------------------|---------------|------------------|------------------|---------------|---------------------|-------------------|---------------|
| | 2012 | 2011 | + (%) | 2012 | 2011 | + (%) | 2012 | 2011 | + (%) |
| JAKARTA | 3,207,483 | 3,025,229 | 6.0 | 445,092 | 294,819 | 51.0 | 3,652,575 | 3,320,047 | 10.0 |
| BANTEN | 2,030,276 | 1,743,273 | 16.5 | 306,543 | 211,044 | 45.3 | 2,336,819 | 1,954,317 | 19.6 |
| WEST JAVA | 4,997,281 | 4,441,052 | 12.5 | 783,315 | 584,894 | 33.9 | 5,780,596 | 5,025,946 | 15.0 |
| CENTRAL JAVA | 3,816,070 | 3,339,706 | 14.3 | 620,721 | 458,846 | 35.3 | 4,436,791 | 3,798,552 | 16.8 |
| YOGYAKARTA | 513,188 | 485,560 | 5.7 | 79,455 | 63,680 | 24.8 | 592,643 | 549,240 | 7.9 |
| EAST JAVA | 4,296,595 | 3,718,259 | 15.6 | 672,157 | 482,946 | 39.2 | 4,968,752 | 4,201,204 | 18.3 |
| TOTAL JAVA | 18,860,892 | 16,753,079 | 12.6 | 2,907,283 | 2,096,228 | 38.7 | 21,768,175 | 18,849,307 | 15.5 |
| SUMATRA | 7,578,181 | 7,123,395 | 6.4 | 1,104,000 | 870,835 | 26.8 | 8,682,181 | 7,994,230 | 8.6 |
| KALIMANTAN | 2,581,785 | 2,147,580 | 20.2 | 354,807 | 280,455 | 26.5 | 2,936,593 | 2,428,035 | 20.9 |
| SULAWESI | 2,492,746 | 2,198,042 | 13.4 | 401,339 | 292,652 | 37.1 | 2,894,085 | 2,490,695 | 16.2 |
| NUSA TENGGARA | 1,991,450 | 1,704,467 | 16.8 | 304,275 | 249,049 | 22.2 | 2,295,724 | 1,953,516 | 17.5 |
| MALUKU & IRIAN J. | 799,144 | 545,977 | 46.4 | 91,918 | 53,759 | 71.0 | 891,061 | 599,736 | 48.6 |
| TOTAL INDONESIA | 34,304,199 | 30,472,541 | 12.6 | 5,163,621 | 3,842,978 | 34.4 | 39,467,820 | 34,315,520 | 15.0 |
| EXPORT SEMEN | 60,690 | 172,732 | (64.9) | 14,046 | 11,362 | 23.6 | 74,736 | 184,094 | (59.4) |
| EXPORT CLINKER | 100,416 | 607,367 | (83.5) | - | 290,622 | (100.0) | 100,416 | 897,989 | (88.8) |
| TOTAL EXPORT | 161,106 | 780,099 | (79.3) | 14,046 | 301,984 | (95.3) | 175,152 | 1,082,083 | (83.8) |
| GRAND TOTAL | 34,465,305 | 31,252,640 | 10.3 | 5,177,667 | 4,144,962 | 24.9 | 39,642,972 | 35,397,602 | 12.0 |

d:\data\cement consumption\Sales Consumption05

Source : Indonesian Cement Association